Dr. Ashley J. Stevens
President



Federal and State Law:

e.g. Economic Espionage Act of 1996

Subject Matter:

 Valuable, confidential business information, including proprietary methods and techniques, R & D plans, cost and customer data

Scope of Protection:

- Right to exclude others from using trade secret if learned improperly
- Independent creation and rightful discovery, including legitimate reverse engineering, are okay.



Ownership:

- Employers own trade secrets developed by employees (at least those paid to create)
 - Courts may also award shop rights, as with patents (prior user rights)

Term:

- Indefinite (until secrecy ends)
 - Coca-Cola formula: 132 years and counting
 - But Listerine
- No Filings or formal notice (in U.S.)
- Cost: Moderate to costly (due to proactive conduct required)



International Trade Secrets

- Each country has its own trade secret laws
- Agreement on Trade-Related Aspects of Intellectual Property Rights (the "TRIPs Agreement")
 - □ Signed 1994
 - Established the WTO
 - Established international standards for national trade secret laws.



- How do you steal a trade secret?
 - Hire an employee who knows the secrets
 - Violate a confidentiality agreement and use information for something other than the purpose it was supplied for
 - Espionage
- Courts will want to see systematic evidence of protection
 - Confidentiality agreements for all employees
 - Non-compete (if allowed)
 - 1 year max
 - Not in California



Universities and Trade Secrets

- By and large, Universities don't have trade secrets
 - Everything must be publishable
 - Secret till published
 - Unique biological materials must be made available to others to replicate the work
 - And they replicate.....
- Biggest exception:
 - Hybridoma's
 - If commercially valuable, only give out the mAb, not the hybridoma
 - □ Examples: CA125 and CA15-3
 - ELISA tests for ovarian and breast cancer
 - □ Developed at DFCI in 1982 in Stuart Schlossman's Department
 - Licensed to Coulter Corporation
 - Still royalty generating







Universities and Trade Secrets

- Other biological materials
 - Unique animals
 - Micro-organisms
 - Germplasm





